## Terminal: the smarter global talent platform for hiring developers





& save 50%+ in development costs

Finding elite developers is mission critical. That's understood. Quickly finding top talent without overspending? That's how the best technology companies level up and achieve big things.

Enter **Terminal**, the smarter global talent platform for hiring developers. Our in-market experts and Al-powered platform work together to match you to top quality full-time, contract, or contract-to-hire engineers. Vetted, ready-to-hire senior talent from Canada, Latin America, and Europe ensure you can hire 40% faster and save 50%+ in development costs.

## Hire elite global talent & save 50% in costs

- Instant access to top senior developers, as only the top 7% of experienced engineers get submitted.
- Reduce development costs by 50%+ over domestic hiring with global talent from Canada, Latin America, and Europe.
- Hire in less than a week thanks to our always-on recruiting pipeline matching vetted candidates for your roles.
- Stress-free process handles payments, contracts, employment and administration for your team.

## **Terminal offerings**



**Contract developers** for fixed-term engagements. Terminal manages invoicing and payment.



**Contract-to-hire** allows you to try before you buy and seamlessly convert contractors to full-time.



**Full-time developers** for your growing team. We will employ your hires or you can self-manage.

**All powered by Talent Hub**, where you can view vetted developers, review deep candidate profiles including video interviews, and manage your hiring and interview process.

## **How does Terminal work?**

- Preview global talent instantly for free and consult with our team to understand hiring markets & cost savings.
- **Post a job** and partner with Terminal talent experts to understand your role and interview process.
- Match and review pre-screened, ready-to-interview candidates.
- Interview approved candidates, partnering with Terminal to facilitate your preferred interview experience.
- 5 Hire in as soon as 5 days!

We've hired 1,000+ for top technology companies.



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"We've been able to hire in key locations with confidence, knowing that we're tapping into top-tier talent. We highly recommend Terminal to any company looking for a strategic recruitment partner to help scale their team."



**Ben Clark** Head of Engineering, Smith.ai